

Table 2 Households Priced Out of the Market by a \$1,000 Price Increase, 2020

| State | Median New Home Price | Income Needed to Qualify | Households | |
|----------------------|-----------------------|--------------------------|-------------|------------|
| | | | All | Priced Out |
| United States | 344,652 | 85,533 | 124,488,189 | 158,857 |
| Alabama | 300,305 | 70,026 | 1,882,520 | 2,837 |
| Alaska | 508,937 | 127,963 | 262,346 | 281 |
| Arizona | 397,573 | 91,047 | 2,741,405 | 3,494 |
| Arkansas | 306,435 | 74,037 | 1,162,905 | 1,736 |
| California | 530,987 | 120,739 | 13,207,210 | 8,870 |
| Colorado | 461,550 | 103,769 | 2,253,846 | 2,294 |
| Connecticut | 549,792 | 156,762 | 1,421,760 | 1,096 |
| Delaware | 193,348 | 43,809 | 387,940 | 707 |
| District of Columbia | 604,061 | 133,868 | 299,865 | 153 |
| Florida | 377,030 | 93,538 | 8,053,736 | 10,274 |
| Georgia | 308,704 | 75,622 | 3,921,591 | 5,055 |
| Hawaii | 631,678 | 133,791 | 449,821 | 341 |
| Idaho | 341,739 | 78,255 | 671,648 | 737 |
| Illinois | 297,115 | 85,687 | 4,979,226 | 7,090 |
| Indiana | 296,265 | 72,881 | 2,684,977 | 4,768 |
| Iowa | 320,585 | 86,567 | 1,288,866 | 1,955 |
| Kansas | 334,947 | 90,970 | 1,142,310 | 1,588 |
| Kentucky | 308,011 | 76,066 | 1,748,174 | 2,254 |
| Louisiana | 298,934 | 72,952 | 1,737,414 | 2,548 |
| Maine | 378,769 | 96,568 | 633,866 | 867 |
| Maryland | 318,249 | 77,477 | 2,233,219 | 2,881 |
| Massachusetts | 538,461 | 133,958 | 2,663,406 | 1,974 |
| Michigan | 296,410 | 78,512 | 4,012,940 | 5,487 |
| Minnesota | 360,324 | 90,809 | 2,260,383 | 3,181 |
| Mississippi | 261,824 | 65,965 | 1,142,695 | 2,005 |
| Missouri | 304,924 | 76,862 | 2,537,273 | 3,193 |
| Montana | 309,328 | 73,893 | 448,576 | 772 |
| Nebraska | 286,592 | 79,857 | 787,973 | 1,117 |
| Nevada | 349,143 | 78,733 | 1,203,636 | 1,544 |
| New Hampshire | 425,539 | 119,884 | 536,272 | 682 |
| New Jersey | 353,807 | 103,599 | 3,311,990 | 3,971 |
| New Mexico | 350,928 | 83,575 | 849,621 | 826 |
| New York | 510,155 | 136,039 | 7,493,999 | 5,329 |
| North Carolina | 325,078 | 78,062 | 4,126,672 | 5,058 |
| North Dakota | 317,387 | 79,286 | 325,541 | 463 |
| Ohio | 302,897 | 81,129 | 4,722,171 | 6,720 |
| Oklahoma | 319,336 | 82,601 | 1,515,659 | 1,847 |
| Oregon | 469,855 | 111,163 | 1,715,128 | 1,622 |
| Pennsylvania | 404,588 | 107,166 | 5,197,616 | 5,190 |
| Rhode Island | 391,234 | 104,520 | 402,258 | 484 |
| South Carolina | 363,787 | 85,178 | 1,974,601 | 2,333 |
| South Dakota | 283,869 | 73,923 | 347,839 | 608 |
| Tennessee | 315,090 | 75,170 | 2,632,354 | 3,224 |
| Texas | 317,425 | 89,130 | 10,087,761 | 14,143 |
| Utah | 390,054 | 87,840 | 1,047,481 | 1,554 |
| Vermont | 382,044 | 104,381 | 271,126 | 313 |
| Virginia | 321,941 | 75,455 | 3,287,699 | 3,983 |
| Washington | 513,941 | 122,506 | 3,009,210 | 2,100 |
| West Virginia | 276,252 | 65,106 | 775,085 | 1,288 |
| Wisconsin | 304,657 | 82,613 | 2,415,895 | 3,561 |
| Wyoming | 563,279 | 130,230 | 239,430 | 133 |