

Table 1. Characteristics of New Single-Family Homes Started

	Total U.S. 2005 to 2012								2012 By Census Division								
	2005	2006	2007	2008	2009	2010	2011	2012	1. NE	2. MA	3. ENC	4. WNC	5. SA	6. ESC	7. WSC	8. MT	9. PA
Total starts (000s)	1,731	1,465	1,037	627	446	473	431	537	14	33	51	42	138	35	106	62	56
Built for sale (or sold)	79.2%	76.5%	72.6%	65.3%	66.4%	64.8%	66.6%	69.5%	57.3%	54.0%	49.3%	66.9%	75.7%	57.2%	67.4%	84.6%	81.3%
Contractor built	11.4%	12.9%	14.4%	17.2%	18.6%	17.5%	17.3%	15.3%	26.1%	21.7%	28.4%	15.1%	12.6%	17.8%	16.3%	8.8%	8.0%
Owner built	7.5%	8.1%	10.0%	12.0%	11.4%	11.6%	11.0%	8.8%	12.5%	10.4%	14.9%	8.4%	8.4%	13.7%	7.4%	4.7%	6.6%
Built for rent	1.9%	2.5%	3.0%	5.5%	3.6%	6.1%	5.1%	6.4%	4.1%	13.8%	7.4%	9.6%	3.3%	11.3%	8.9%	1.9%	4.2%
In a community association	na	na	na	na	47.6%	48.0%	51.8%	53.7%	26.2%	31.1%	33.2%	29.0%	66.0%	43.8%	61.0%	72.4%	52.8%
Age restricted	na	na	na	na	2.0%	2.7%	3.0%	2.8%	6.5%	8.5%	1.5%	1.0%	4.6%	0.5%	1.1%	2.4%	1.4%
Median sales price (\$000)	\$241	\$256	\$250	\$228	\$211	\$225	\$234	\$245	\$395	\$326	\$239	\$223	\$252	\$216	\$192	\$245	\$300
Median contract price (\$000)	\$200	\$200	\$206	\$217	\$195	\$191	\$208	\$206	\$260	\$220	\$200	\$232	\$220	\$172	\$150	\$265	\$276
Median lot size (sq.ft.)	10,000	10,000	10,400	10,875	10,220	10,500	10,210	9,450	32,670	12,690	16,608	10,003	10,890	17,424	7,700	7,910	6,138
Median lot value (\$000)	\$40	\$43	\$42	\$40	\$40	\$40	\$40	\$43	\$125	\$50	\$45	\$37	\$40	\$37	\$30	\$45	\$64
Median square footage	2,253	2,268	2,227	2,170	2,100	2,160	2,268	2,315	2,160	2,322	2,242	2,001	2,592	2,084	2,261	2,274	2,297
Avg no. bathrooms	2.25	2.25	2.27	2.22	2.20	2.45	2.52	2.56	2.51	2.59	2.34	2.43	2.71	2.44	2.50	2.58	2.61
Avg no. bedrooms	3.35	3.34	3.32	3.27	3.28	3.29	3.36	3.38	3.05	3.29	3.12	3.20	3.56	3.23	3.37	3.41	3.56
Share built with																	
Basement (full or partial)	29.3	28.0	29.3	28.8	29.2	29.6	29.8	30.2	84.9	57.4	65.6	79.5	13.2	19.9	0.2	45.9	3.8
3+ car garage	19.4	18.3	18.4	17.3	15.8	16.2	18.4	19.7	8.8	9.7	33.7	40.2	10.9	13.5	14.6	34.6	19.3
Heat pump (for main heating)	31.4	33.2	32.2	37.0	38.0	38.9	38.9	37.2	2.6	11.2	20.3	12.1	74.0	58.7	42.9	10.4	8.6
Fireplace	54.8	51.8	51.6	51.9	48.8	48.3	50.3	49.2	62.4	50.7	49.4	44.9	47.0	48.5	49.3	43.0	61.9
Central air conditioning	89.5	89.5	89.5	89.0	89.1	88.7	89.1	90.4	68.6	89.9	89.2	98.6	99.8	97.8	98.9	79.9	54.4
Patio	48.1	50.4	48.8	46.6	44.8	45.0	48.2	52.4	22.1	22.9	34.9	37.7	48.8	45.6	72.9	67.3	61.0
Porch	54.1	56.4	59.4	60.0	63.0	63.6	65.7	63.9	60.7	37.7	72.0	46.9	62.4	90.5	61.9	72.2	66.9
Deck	26.1	25.1	27.0	27.0	24.5	24.6	23.6	22.2	72.0	25.9	24.2	43.2	21.4	35.0	4.0	20.4	21.5
Primary siding material (percent)																	
Vinyl	31.1	29.3	31.2	33.0	36.2	37.3	34.4	32.3	74.8	81.8	62.3	62.5	42.5	21.7	4.9	9.3	1.1
Brick	20.9	22.4	23.2	23.8	23.2	23.3	24.1	24.5	0.3	5.8	20.9	1.8	18.3	66.9	64.7	1.3	0.2
Stucco	22.2	21.3	21.5	19.7	17.5	17.3	17.9	20.1	0.7	2.8	1.2	2.1	26.5	0.4	7.2	56.6	46.2
Fiber cement	9.9	12.7	12.1	11.9	13.1	13.0	14.5	16.5	7.2	5.9	6.1	18.1	10.8	5.5	15.8	25.9	45.4
Wood / wood product	8.5	7.7	8.2	9.4	8.3	7.6	7.0	5.0	16.0	3.1	7.5	13.3	1.5	3.0	3.4	6.2	6.9
Other	1.1	1.4	1.8	2.2	1.8	1.4	2.0	0.3	0.0	0.0	0.1	1.4	0.1	1.0	0.3	0.0	0.0
Type of financing (percent)																	
Conventional	85.7	86.7	84.8	68.2	56.7	55.9	56.8	58.6	60.4	72.9	79.6	61.1	61.9	63.6	48.2	45.5	53.5
FHA	3.5	2.9	3.3	13.7	19.9	18.9	15.0	15.9	4.2	3.7	5.0	5.7	17.0	13.4	20.2	23.3	24.0
VA	1.9	1.7	2.4	4.1	6.2	8.0	8.2	7.9	1.9	0.4	0.8	12.0	10.6	3.6	4.3	17.6	6.4
Cash	7.4	7.5	7.9	11.1	10.4	10.2	12.3	11.1	31.3	20.2	11.6	17.1	5.7	13.1	11.9	10.0	10.7
Other	1.5	1.2	1.6	3.0	6.8	7.0	7.7	6.5	2.2	2.7	3.0	4.0	4.8	6.3	15.4	3.7	5.5

Source: NAHB tabulations of the [Survey of Construction Microdata Files](#) U.S. Census Bureau.