

Speaker Bio



Gary Stanley

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Mr. Stanley is the Director of the Office of Materials Industries (OMI) in the Industry & Analysis (I&A) unit of the Commerce Department's International Trade Administration (ITA).

Since 1983, Mr. Stanley has worked closely with the U.S. industry to enhance U.S. industry's competitiveness and expand U.S. exports of forest products and building materials to world markets. In I&A, Mr. Stanley oversees an office of 9 industry and international trade specialists that monitor a wide range of sectors, including aluminum, building products, chemicals, forest products and steel. The office undertakes industry trade analysis, shapes U.S. trade policy, participates in trade negotiations, organizes trade promotion and facilitation programs in order to improve the global competitiveness of the U.S. materials industries.

Currently, Mr. Stanley is ITA's Team Leader for two (2) Commerce Department's Market Development Cooperator Programs with the Evergreen Building Products Association. The programs are designed to assist small- and medium- sized enterprises export building materials, forest products, and construction systems to Japan and China.